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Stable Step Series (WT Series)



Product Overview

The Stable Step Series offer a unique design that highlights extra wide and deep steps which fold out into a stair like configuration for extreme stability. These step ladders are made from industrial grade aluminum which makes them extremely sturdy, lightweight and safe to use.



Customer Issues

Issue #1: Safety and Stability

When executing more rigorous tasks on a step stool or ladder, the over all stability can become an issue due to poor traction and/or standing surface area. This can affect the balance of the user affecting the safety of the environment.

Issue #2: Productivity

Traditional step ladders can be difficult to climb up and down when carrying heavy objects that require two hands. This can affect the productivity of tasks.

Solutions

Solution #1: Safety and Stability

The Stable Step ladders feature a unique stair like step configuration with extra large steps. This design feature make for an extremely stable surface to stand on which improves over-all balance when executing rigorous tasks.

Solution #2: Productivity

The stair like configuration creates an easier way to climb up and down without the use of arms or hands for stabilizing. This means that you can carry heavier items and/or more items, resulting in less frequent and quicker trips.

Differentiation from the Competition

The unique configuration of the steps and chassis of the Stable Step Series differentiates these products from most basic step ladders.

The Stable Step Series create an easier and safer way to carry large loads up and down the ladder resulting in saved time and money on a job site.

Item Number

| 2KFG4 WT-2 | Platform Ht. 18 in | ANSI Type IAA | \$175.00 |
|-------------------|-----------------------|---------------|----------|
| 2KFG5 WT-3 | Platform Ht. 26.75 in | ANSI Type IAA | \$190.00 |
| 2KFG6 WT-4 | Platform Ht. 35.75 in | ANSI Type IAA | \$261.00 |
| 2KFG7 WT-5 | Platform Ht. 44.75 in | ANSI Type IAA | \$280.00 |

Product Offering Attributes

- Exceeds ANSI and OSHA Standards
 Large Extra Deep Steps
- Industrial Aluminum Type IAA, 375 lbs

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Product Overview

True Telescoping Technology[™] is the patented technology behind Xtend+Climb's series of telescoping ladders. Our technology is not just what defines X+C's innovation in climbing, but sets the standard for why our telescoping ladders are beneficial to consumers.

Telescoping Ladder Series

TEND CLIMB



Customer Issues

Issue #1: Storability

Traditional extension ladders prove to be difficult to store due to their size and lack of ability to retract to a smaller size.

Issue #2: Transportable

Extension ladders are cumbersome to move or transport.

Issue #3: Productivity

Combining both storability and transportation issues, results in wasted time surrounding ladder usage and a less productive job site.

Solutions

Solution #1: Storability

Imagine putting a full 16' extension ladder in your trunk. True Tele Tech allows you to easily keep your ladder out of the way, until you need it.

Solution #2: Transportable

With the ability to transport in any sized vehicle, X+C is easy to bring to any location. True Tele Tech makes X+C the most mobile ladder out there.

Solution #3: Productivity

With the ability to easily store and transport, Xtend+Climb telescoping ladders are the most compact ladder and are as simple as lifting up each rung to your desired height.

Differentiation from the Competition

Xtend-Climb telescoping ladders weigh less than 40 pounds. Their fully telescoped heights range from 8 1/2 feet (which retracts down to 27 inches) to 15 1/2 feet (which retracts down to 36 inches).

Item Number

| 2KFF9 | 770P | 12.5 ft | ANSI Type II | 225 lbs | \$232.25 |
|--------|------------|---------|--------------|---------|----------|
| 2KFG1 | 780P | 12.5 ft | ANSI Type IA | 300 lbs | \$287.50 |
| 2KFG2 | 785P | 15.5 ft | ANSI Type I | 250 lbs | \$306.50 |
| 48WJ47 | CSE125/300 | 12.5 ft | ANSI Type IA | 300 lbs | \$357.00 |
| 453V25 | CSE150/250 | 15.5 ft | ANSI Type I | 250 lbs | \$401.00 |

Product Offering Attributes

- Storable Transportable Light Weight
- Easy to Use Type II, 225 lbs Type I, 250 Type IA, 300 lbs
- Meets and exceeds ANSI Standards